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For Immediate Release

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NEFI Announces New Advanced Education Programs
Updated Management and Executive Courses Address
Leading Companies to a Successful Net-Zero Carbon Future

(SOUTHBOROUGH, Mass., January 21, 2020) After a successful launch in 2019, NEFI Advanced Education is pleased to announce that it will again offer the Management Development and Energy Leaders programs for 2020. These sessions have been updated to reflect current market conditions and help industry leaders steer their companies to a successful “Net-Zero Carbon by 2050” future — a goal the Northeast heating fuel industry embraced with the September 16, 2019 [Providence Resolution](#). NEFI Advanced Education programs are open to all heating and energy professionals in the Northeast and Mid-Atlantic.

The **L.E.A.D. Management Development Program** was created to take key management staff to the next level, with self-paced coursework on leadership, productivity, communication, culture and motivation. Led by Quinnipiac University’s Corporate Training Division, the Management Development Program launches April 28 and combines distance learning, self-paced assignments and in-person group sessions. These in person application sessions will be held at centralized locations in April, May, September and October, ensuring top managers are in-house during busy winter months. Quinnipiac interviewed business owners to discover the skills their managers needed, and developed the program to meet those needs. Companies have reported marked improvement in goal setting, conflict resolution and team building from last year’s participants. Registration is available at nefi.com/education/quinnipiac, and must be completed by April 13.

Also open for registration, the **Energy Leaders Program** at Dartmouth is a five-day immersive workshop for company owners, presidents and senior executives, running April 19-23. Developed and directed by the world-renowned Tuck School of Business at Dartmouth College, and described by participants as “intense” and “transformative,” the MBA-caliber program aims to give participants the tools and framework they need to transform organizations, inspire teams, and drive results. To apply, visit nefi.com/education/dartmouth. Please note: the application deadline for the Dartmouth program is Friday, February 28.

About NEFI

NEFI is a trade association representing independent dealers of heating oil, propane, biofuel and motor fuels, as well as businesses that support the deliverable energy industry through a range of products and services. NEFI is the industry’s center for national legislative and regulatory advocacy, representing Main Street family businesses before regional and federal policy makers, the media, and the public. NEFI’s Education Foundation provides member companies with business and leadership training, educational conferences, guidance in complying with federal rules and regulations, trade shows and networking events. For more information, please visit www.nefi.com or call 617-804-1111.